

## Microsoft Azure



#### **Azure Local**

**Operate cloud infrastructure across distributed locations with Azure Arc** 

Updated March 2025

### Agenda

Customer challenges and the adaptive cloud approach

Industry recognition

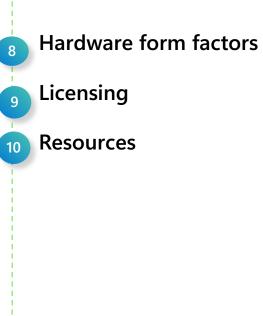
New product name

Industry use cases

What's new in Azure Local, how it works, new features, roadmap

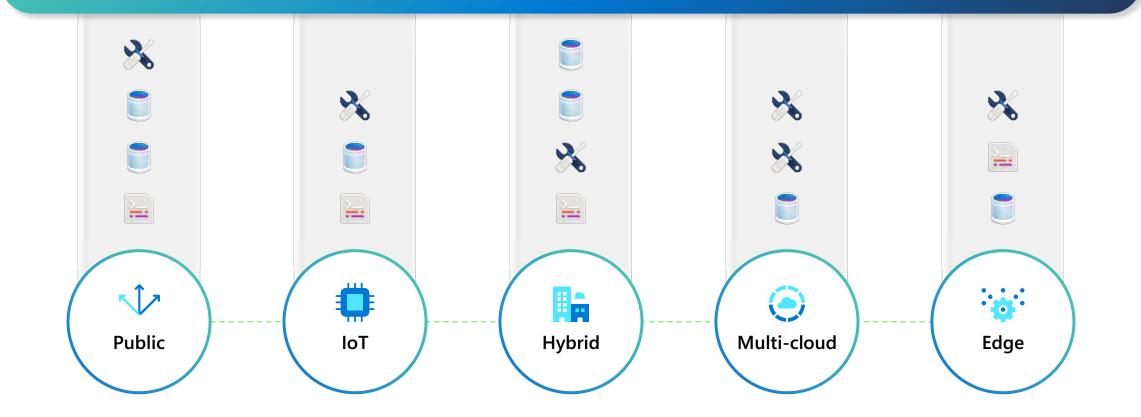
Azure Virtual Desktop for Azure Loca

**Customer momentum** 



#### Common customer challenges with highly distributed systems

Sprawling Systems | Information and process silos | Increased technical debt



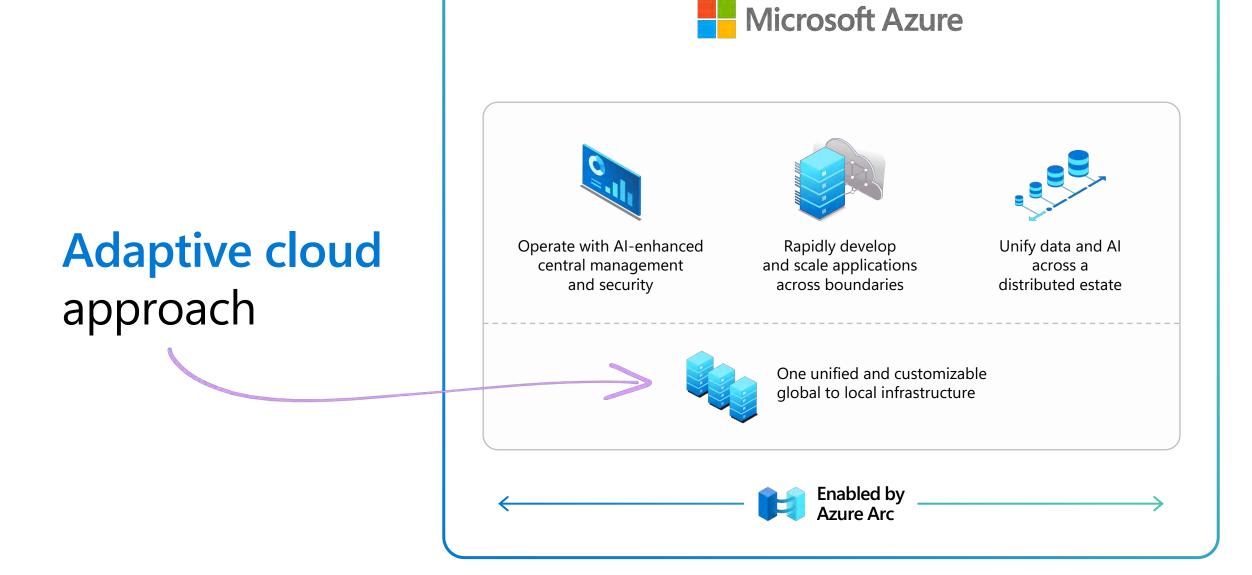
#### Advancing hybrid cloud to adaptive cloud

Adaptive cloud approach



Thrive in dynamic environments by unifying teams, sites, and systems across public, hybrid, multi-cloud, edge, and IoT with a common operations, innovation, and insights platform





## Introducing Azure Local

## Cloud infrastructure for distributed locations, enabled by Azure Arc



Operate and scale with the power of the cloud



Ready for all your apps: VMs and containers alike K X K V

Flexibility to meet your requirements and budget Extend cloud security to your distributed locations

#### A Leader in 2024 Gartner® Magic Quadrant<sup>™</sup>

Microsoft recognized once again as a Leader for its Ability to execute and Completeness of vision in 2024 Gartner® Magic Quadrant<sup>™</sup> for Distributed Hybrid Infrastructure

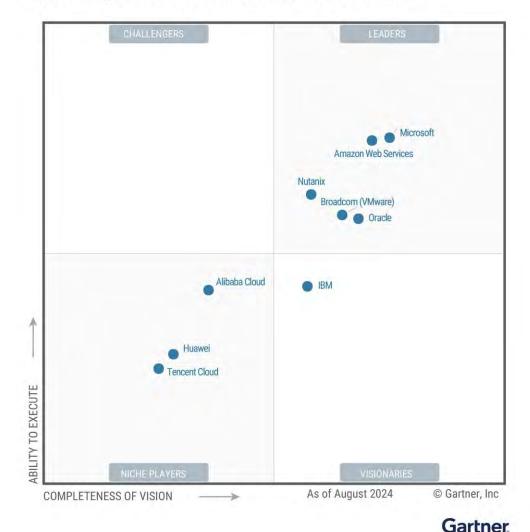
# Gartner

#### 2024 Gartner<sup>®</sup> Magic Quadrant<sup>™</sup> for Distributed, Hybrid, Infrastructure (DHI)

Gartner, Magic Quadrant for Distributed Hybrid Infrastructure, Julia Palmer, Jeffrey Hewitt, Tony Harvey, Dennis Smith, Stephanie Bauman, Kevin Ji, 7 October 2024.

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#### **Azure Local**

What industry and scenarios does it serve?

#### New solutions across the IT estate in every industry

#### Manufacturing



- Real-time defect detection
- Predictive maintenance
- Secure, consistent operations



- Reimagined in person retail
- Streamline store operations
- Maximize the value of data

#### Healthcare



And more

- Compliant and secure data
- Connected care experiences
- Clinical and operational data



#### **Durable scenarios for distributed infrastructure**







Local AI inferencing, especially video

Process data at the source

Example: Retail

#### Mission critical and near real-time

**Continuity** and low latency

Example: Manufacturing

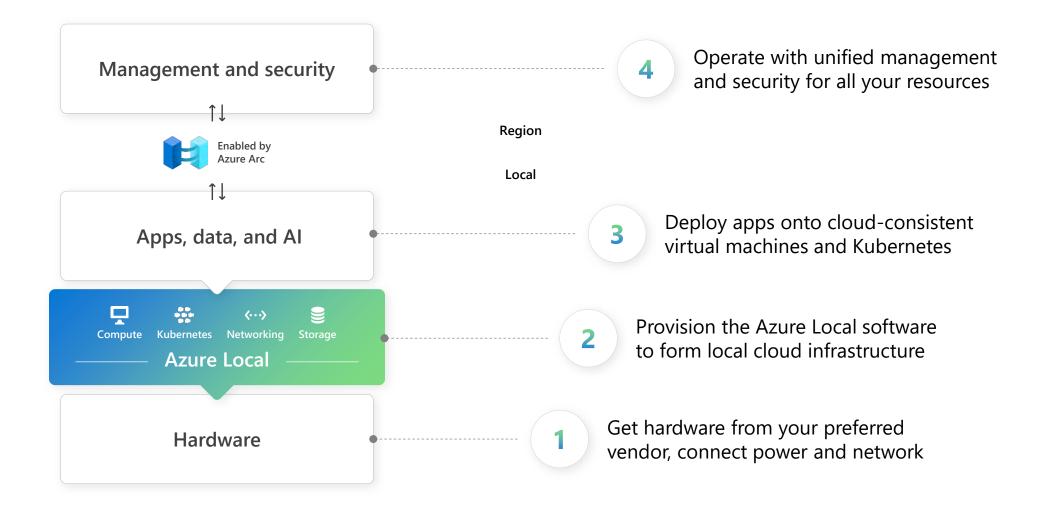
## Regulated and limited connectivity

Keep data and control local

Example: Utilities

#### Azure Local: New product, new features, how it works

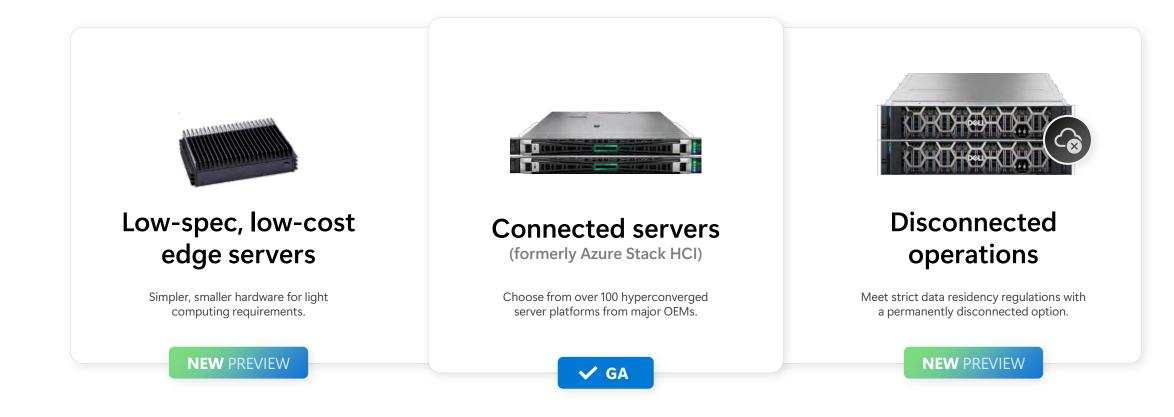
#### How Azure Local works (connected)



#### **Azure Local replaces Azure Stack HCI**

Consistent software platform, Portal, and APIs

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Existing customers of Azure Stack HCI will transition seamlessly to Azure Local with the next software update.



### **Azure Local**

Enabled by Azure Arc

Operate and scale with the power of the cloud

#### Deploy distributed infrastructure from the cloud

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Shift responsibility from on-site to central IT

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Treat physical machines like cloud resources, using Azure portal, APIs, or even Terraform

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Simple wizard, backed by powerful automation

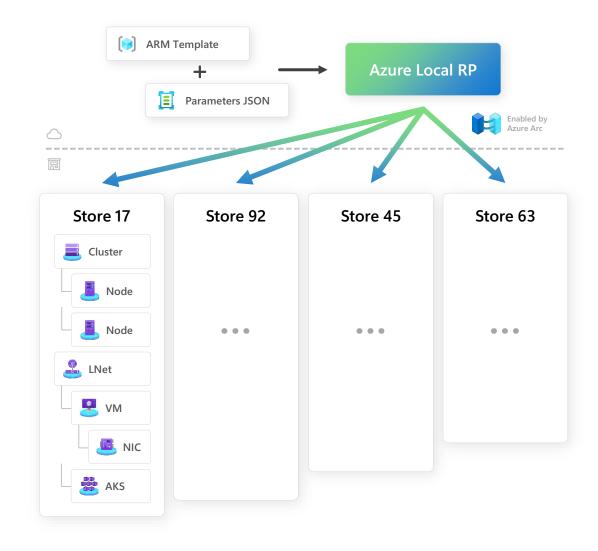


Advanced options to customize the cluster, networking, and storage for your environment

	P Search resources, services, and docs (G+/)						
me > Azure Arc   Azure Local >							
eploy Azure Local							
	Microsoft Azure     /º Search resources, services, and docs (G+/)						
sics Configuration Networking Manag	Home > Azure Arc   Azure Local >	Custom					
stance details	Deploy Azure Local	Azure Local de					
tance name * O Contoso-01		Data Center					
gion * ① (US) East US	Basics Configuration Networking Management Security Advanced Tags Validation Review.	Storage traffic 3					
Select the machines to use and validate Choose whether to use a network switch for the storage network							
lecting more than one machine creates a multi-node in	No switch for storage	7					
		Storage traffic					
- Add machines 🕐 Refresh		50 Adapter pro					
Name Status Oj		lumbo frame					
Store-771-Node1 🥝 Ready Az	Storage network adapters connect all Storage network adapters connect to machines directly a network switch	1514					
Store-771-Node2 🥝 Ready Az		RDMA protoc RoCEv2					
	Group network traffic types by intent	WARP					
Install extensions Validate selected machine	Choose traffic types to group together on a set of network adapters and which types to keep physically isolated on their own adapters	RoCE					
entity provider	Group all traffic     Group management and compute     Group compute and storage						
entity provider for instance * 0 💿 Active	traffic traffic	Disabled					
C Local lo							
Review + create Previous N	Management, compute and and compute intent storage intent intent Compute and storage intent						

#### Repeat and scale with infrastructure-as-code

29	"parameters": {	
30	"clusterName": {	
31	"value": "Contoso-Store-092"	
32	},	
33	"useDhcp": {	
34	"value": false	
35	},	
36	"networkingPattern": {	
37	"value": "hyperConverged"	
38	},	
39	"physicalNodesSettings": {	
40	"value": [	
41	{	
42	"name": "Node1",	
43	"ipv4Address": "100.156.94.11"	
44	},	
45	{	
46	"name": "Node2",	
47	"ipv4Address": "100.156.94.12"	
48	},	
49	{	
50	"name": "Node3",	
51	"ipv4Address": "100.156.94.13"	
52	}	
53	1	
54	},	
55	"securityLevel": {	
56	"value": "Recommended"	
57	},	
58	<pre>"clusterWitnessStorageAccountName": {</pre>	
59	"value": "contoso092storageaccount"	



#### One-click infrastructure updates from the cloud



Conveniently view and manage updates across locations in Azure Update Manager



Full-stack update package includes all Azure Local software plus OEM content<sup>1</sup>

 $\textcircled{\uparrow}$ 

Non-disruptive (workloads keep running)



You control when to apply updates

me > Azure Update Manager				
Azure Update M	lanager   Azure Local	[]		
Microsoft				
) Refresh 🛛 🛓 One-time upda	late 🛛 🖗 Feedback			
⊃ Filter by name	Subscription == 1 selected	Resource group == All	Location == All Status == All	1
Select all				
Name	$\uparrow_{\downarrow}$ Status	↑↓ Update readiness	$\uparrow_{\downarrow}$ Current version	
Contoso-Store-1508	🕝 Up to date	😣 Critical	10.2411.0	
Contoso-Store-0695	Update(s) available	Healthy	10.2405.0	
Contoso-Store-2240	() Update(s) available	Healthy	10.2405.0	
🕘 🧮 Contoso-Store-0137	1 Update(s) available	Healthy	10.2408.2	
📃 🧮 Contoso-Store-1424	🕑 Up to date	Healthy	10.2408.0	
📃 🧮 Contoso-Store-0869	🕑 Up to date	Healthy	10.2411.0	
Contoso-Store-0773	Update(s) available	🛛 Healthy	10.2405.0	
📃 🤳 Contoso-Store-0774	() Update(s) available	Healthy	10.2405.0	
📃 🧮 Contoso-Store-0781	🕑 Up to date	Healthy	10.2408.1	
Contoso-Store-0546	Update(s) available	Healthy	10.2405.0	

1: Firmware and driver packages available for Premier solutions like Dell APEX Cloud Platform and Lenovo ThinkAgile MX455 V3

#### Central visibility across all your locations

|--|

Monitor infrastructure, VMs, and Kubernetes from the Azure portal, enabled by Azure Arc

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Ready-made dashboards you can customize

50+ standard metrics for infrastructure cover hypervisor, storage, and networking



Set alert rules to send email and more

	Microsoft Azure	, <sup>O</sup> Search resources, services	s, and docs (G+/)			🙆 Cop	pilot		
Hom	e > Azure Arc   Azure Local > Contoso-01								
íú	Contoso-01   Metrics * ···								
	+ New chart 🕐 Refresh 🖉 Share 🗸 🙁	Microsoft Azure		P Seat	rch resources, se	rvices, and docs (	G+/)		
	Max VM Memory Used for Contoso-01 by V + Add metric V * Add filter * Appl VM Memory Used, Max * 508 508 508	Home > Azure Arc Azure Arc   Azure Lo Microsolt P Search 0 * Overview All Azure Arc resources Azure Arc resources Microsolt		daptiveCloudLat	nstances b Resource ç	group : (All) 🛛 🗙	Region : (All)	<: Sites :	(All)
	4.5G8 4.20 3556 200 2.506 2.50	<ul> <li>Host environments</li> <li>Azure Local</li> <li>VMware vCenters</li> <li>SCVMM management servers</li> <li>Data services</li> <li>Internet of Things (IoT)</li> <li>Application services</li> <li>Operations</li> <li>Licenses</li> </ul>	System connectin View details (2)	2 Ne   0 No   11 G	eeds Attention of Connected Reco onnected o Data Available	ently	Updates View details (2) 9/12 (up to date		1 Neex 0 Upda 1 Upda 9 Up T 1 No C
	Contoso-Backup	<ul> <li>Management</li> <li>DevOps</li> </ul>	Alerts ① Total alerts 2 Top alerts ① 1 Informational	Critical 0 Memory Metric	Error 0	Warning 0	Informational 2	Verbose 0	



### **Azure Local**

Enabled by Azure Arc

Ready for all your apps: VMs and containers alike

#### Full-featured, general-purpose virtual machines

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Run traditional apps in VMs with your own images or Azure Marketplace images

K 7 K 1 Total flexibility to customize VM specs, networking, storage, and configuration

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Use familiar Azure portal and automation for cloud-consistent VM operations



VM extensions for monitoring, security, updates, AD join, custom script, and more

Microsoft Azure		P Search resources, services	, and does (G+/)	🙆 Copilot	
Home 🤄 Azure Arc   Azure Local 🔅	Contoso-01 >			11 11 11 11 11 11 11 11 11 11 11 11 11	
Create an Azure Arc	virtual ma	chine			
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O Basics ③ Disks ④ Netwo	orking 💮 Tags	Home > Contoso-01   Virtual machines	>		
Instance details		My-VM 🛧 … Machine - Azure Arc (Azure Local)			
Select the custom location for your new	w virtual machine.	₽ Search × «	D- Share C Restar	rt 🔲 Stop 💼 Delete 💍 Refresh 🗍 Open in mobile	Feedback
Virtual machine name *	My-VM	. Overview	∧ Essentials		
Custom location * 🕢	Content-01	Activity log	Resource group	: Contoso-01-RG	Agent version
Virtual machine kind * ①	Azum Soch	R Access control (IAM)	Status	: Running	Image
Security type " ()	Trusted laur	🧳 Tags	Location	: Contoso-01-Custom-Location (eastus)	Virtual machine
Storage path * ①	-	✓ Settings	Subscription	: Contoso	
storage path - (j)	Choose Storage	🧟 Networking	Subscription ID	: fbaf408b-cb36-4382-9cda-a42bfa0c7bc9	
	Choose	🖉 Connect	Tags (edit)	Project : Fabrikam	
	Choose path ha	🖀 Disks	Properties Capabilitie	is i	
100 A		Size			
lmage * 🛈	Duntu S Manage VM i	O Security	Uirtual machine		2 Netw
Virtual processor count * (7)	4	Extensions	Name	My-VM	Netw
		Configuration	Operating system	Linux	
Memory (MB) * 🛈	8192	II Properties	CPU cores	4	
Memory type * ①	Static		Memory	8,192 MB	
	-	Locks	Extensions		😸 Disks
	(_) Dynamic	✓ Operations		.HybridCompute/machines/extensions)	Data
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		a Inventory			
		Change tracking	C Security		
			Security type	Trusted launch	
		✓ Monitoring			

#### Migrate from VMware to Azure Local (preview)



Reduce your VMware costs and footprint with full-stack alternative



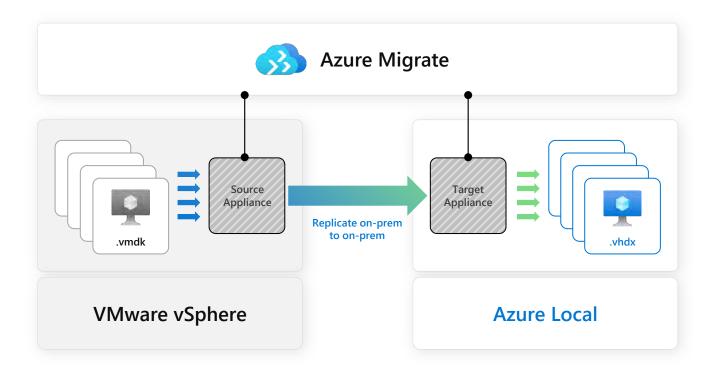
No need to change/rewrite apps



Copy and convert VMware VMDK to Azure Arc VM entirely on-premises



Guided workflow in Azure Migrate



NEW

Learn more at <u>aka.ms/AzureLocal/Migrate</u>

#### Azure Kubernetes Service built-in and included



Deploy container and cloud-native apps leveraging open-source technology



Managed Kubernetes with AKS-consistent portal and APIs to simplify operations



Microsoft-provided storage (CSI) driver and images for Linux and Windows

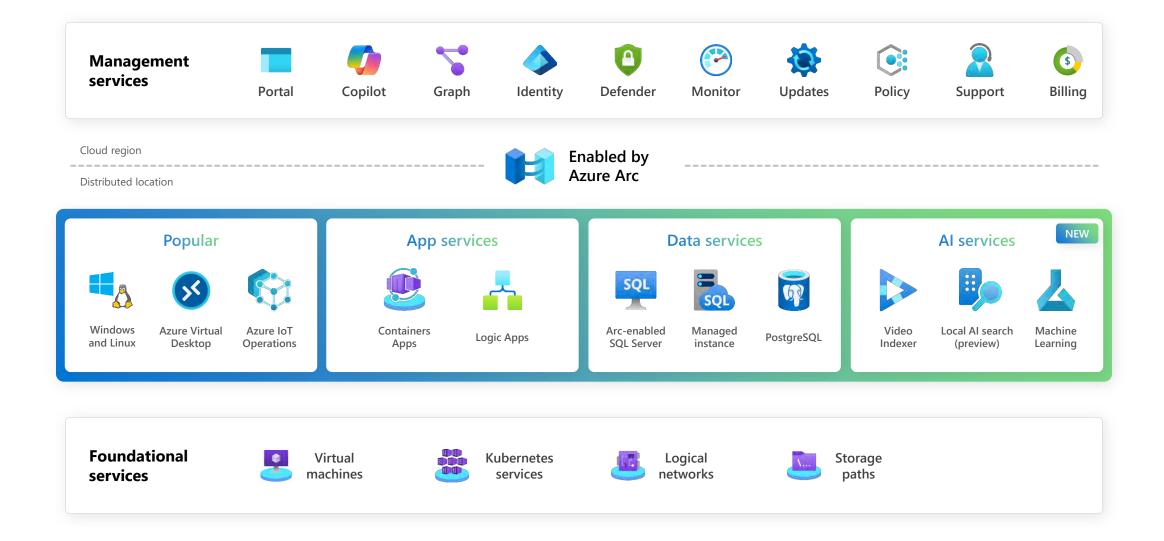


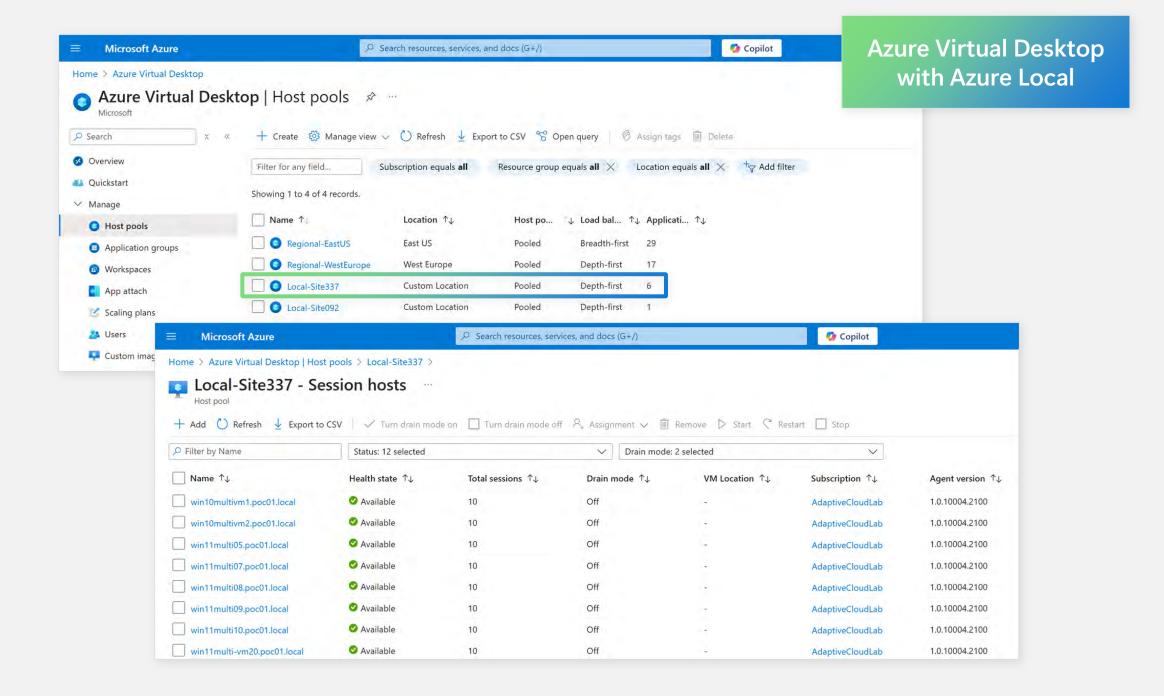
Infra-as-code and continuous delivery with Terraform and GitOps support

No extra cost for use of Azure Kubernetes Service

Microsoft Azure		,D' Search resources service	es, and does (G+/)	🔮 Copilot	
Home > Azure Arc   Azure Local > C		STATISTICS.			
Create a Kubernetes of	cluster wi	th Azure Arc			
		≡ Microsoft Azure		P Search resources, services, and docs (G+/)	
Basics Node pools Access	Networking	Home > Azure Arc   Azure Local >			
Project details		B My-AKS-Cluster			
Select the subscription to deploy your Ki	ubernetes cluster	🔎 Search 👘 🗴 «	🗊 Delete 💍 Refresh	Open in mobile	
Subscription * ①	Contoso	Security (preview)			
Resource group * ①	Contoso-01	$\sim~$ Kubernetes resources (preview)	Subscription (move)	: Contoso	Last connecti
nesoure group @	Create new	🛅 Namespaces	Subscription ID	: ebaf548b-cb71-4663-9cda-a42bfa0c7bc9	Distribution
		🎭 Workloads	Resource group (move)	: Contose-01-RG	Infrastructure
Cluster details		📇 Services and ingresses	Status	: Connecting	Agent version
Kubernetes cluster name *	My-AKS-Ch	Te Storage	Location	: Contoso-01 (East US)	Kubernetes vi
Custom location * ()	Contoso-01	Configuration			Current state Parent cluster
Kubernetes version =	1.28.9	✓ Settings (♣) Node pools	Tags ( <u>edit)</u>	: Add tags	Parent cluster
Primary node pool		Extensions	Properties Monitoring		
Primary node pool contains Kubernetes	Linux nodes that	Open Service Mesh	🖄 Kubernetes service - A		🧟 Net
		87 GitOps	Agent version	1.21.10	Log
Node size * 🛈	Standard_A	2 Networking	Managed identity certif	ficate January 5, 2025 at 10:21 AM PST 1.29.4	Net
Node count * 🕥	-0	Policies	Total node count	5	Exte
		V Monitoring	Total core count	20	mic
		Insights			azur
Review + create = frmvio	Next:	Alerts			
		Metrics			
		💭 Logs			
<b>`A</b>		Diagnostic settings			
		Workbooks			

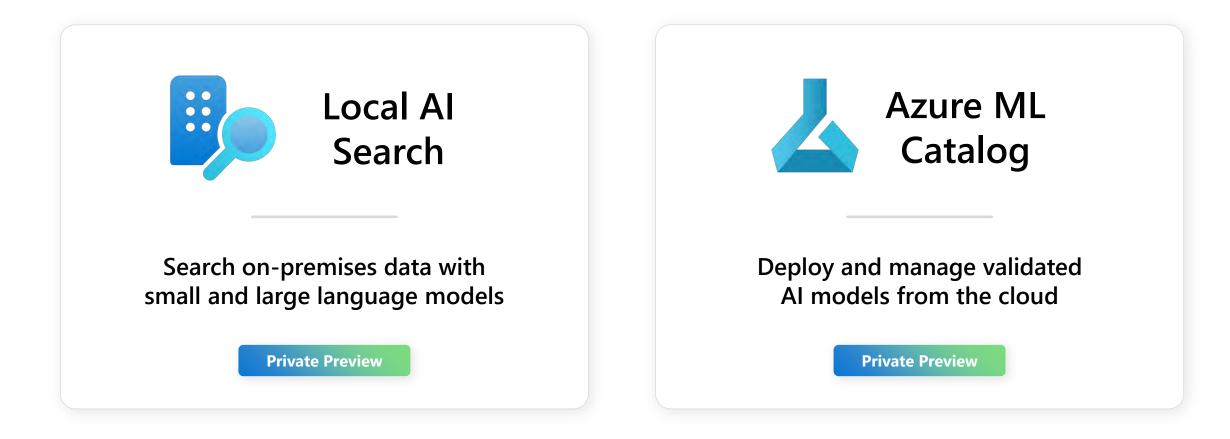
#### Bring Azure's app, data, and AI services anywhere





#### Azure AI services with Azure Local (preview)

NEW



Learn more at <u>aka.ms/AzureLocal/EdgeAl</u>

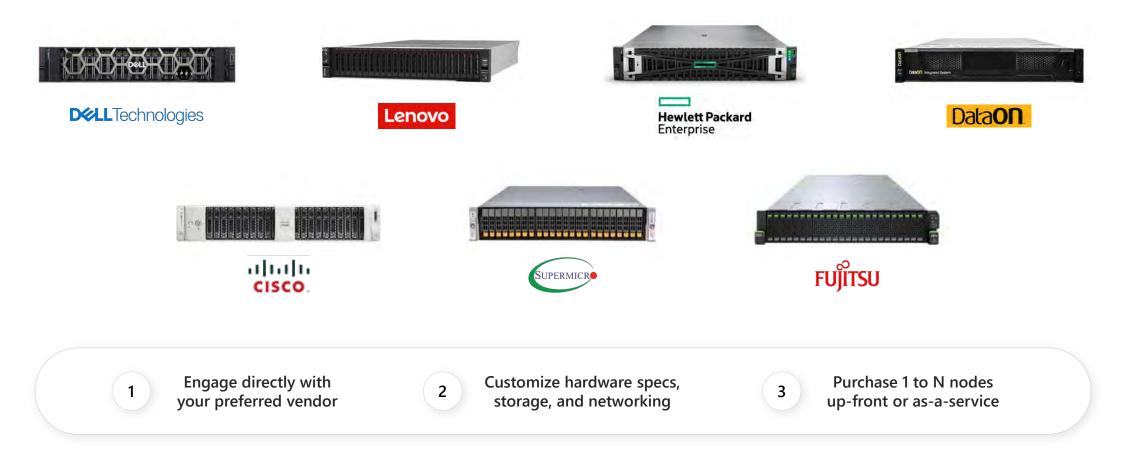


### **Azure Local**

Enabled by Azure Arc

Flexibility to meet your requirements and budget

#### Choose hardware from your preferred vendor



Explore solutions at <a href="mailto:aka.ms/AzureLocalCatalog">aka.ms/AzureLocalCatalog</a>

#### Accelerate demanding workloads with GPUs

1	

Over 50 GPU-capable platforms with NVIDIA A2, A16, A40, and others



Dedicate whole GPUs to workloads to maximize AI/ML performance

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Partition GPUs to increase density with virtual apps and desktops



VMs with GPU partitioning support live migration and failover <sup>1</sup> NEW

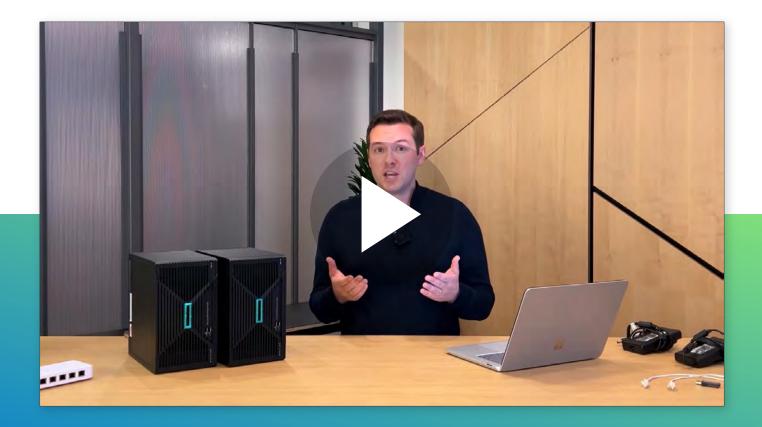
virtual machine kind 👘 🕕	PARTE ARENTIN	Y
Security type * ①	Trusted launch	$\sim$
Storage path * 🛈	<ul> <li>Choose automatically Storage path with high availability is selected automatically. <u>Learn more</u> Choose manually Choose an existing storage path on this HCI cluster. Ensure that selected storage path has sufficient storage space. <u>Learn more</u></li></ul>	
Image * 🛈	Ubuntu Server 24.04 LTS	Ŷ
	Manage VM images	
Virtual processor count * ()	4	
Memory (MB) * ①	8192	
Memory type * 🛈	• Static	
	O Dynamic	
GPU Assignment * ①	Add GPU	
Туре	GPU partition	
Available partition size	4GB	0
	8GB	
Previous Next		

#### Low-spec, low-cost options for edge use cases

NEW

Azure Stack HCI Requirements at launch	<b>Azure Local</b> <sup>1</sup> Requirements at launch		Doll Ares
Windows Server certified	Windows Server certified	SuperMicro SYS-E302 Fan-less server	Dell MC-4000r/z + MC-451 Rugged two-sled chassis
Min. 2+ machines	1+ machine		
Min. 4+ disks per machine	1+ SSD per machine <sup>2</sup>		
Min. 10 Gbps w/ RDMA	1 Gbps/2.5 Gbps Ethernet <sup>3</sup>	HPE MicroServer Gen11 Micro tower server	Lenovo ThinkEdge SE350v Half-width, half-depth 1U
Active Directory required	Doesn't require AD <sup>4</sup>	Example possible solut	ions, pending validation

1: Reduced requirements allowed up to maximum of 3-node cluster 2: Excludes OS boot disk 3: Must support Hyper-V virtualization 4: In preview now, coming 2025



# Watch the demo

Deploy AKS using tower servers and simple ethernet

> <u>Demo Video</u> (9 mins 39 secs)

#### Introducing disconnected operations (preview)



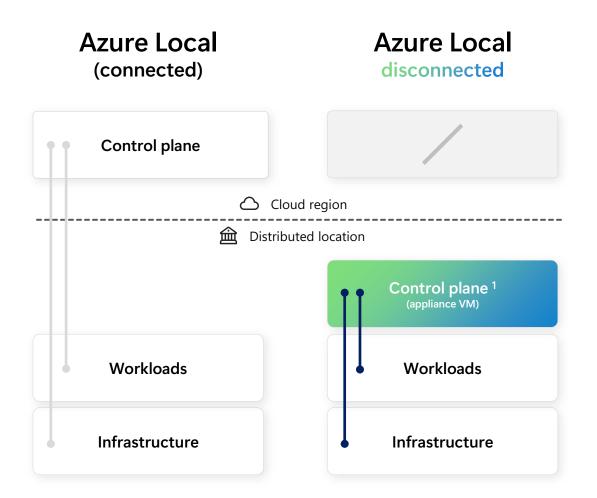
Satisfy regulatory requirements by operating permanently disconnected from the cloud



Host backend Azure resource manager, portal, and services in local appliance VM

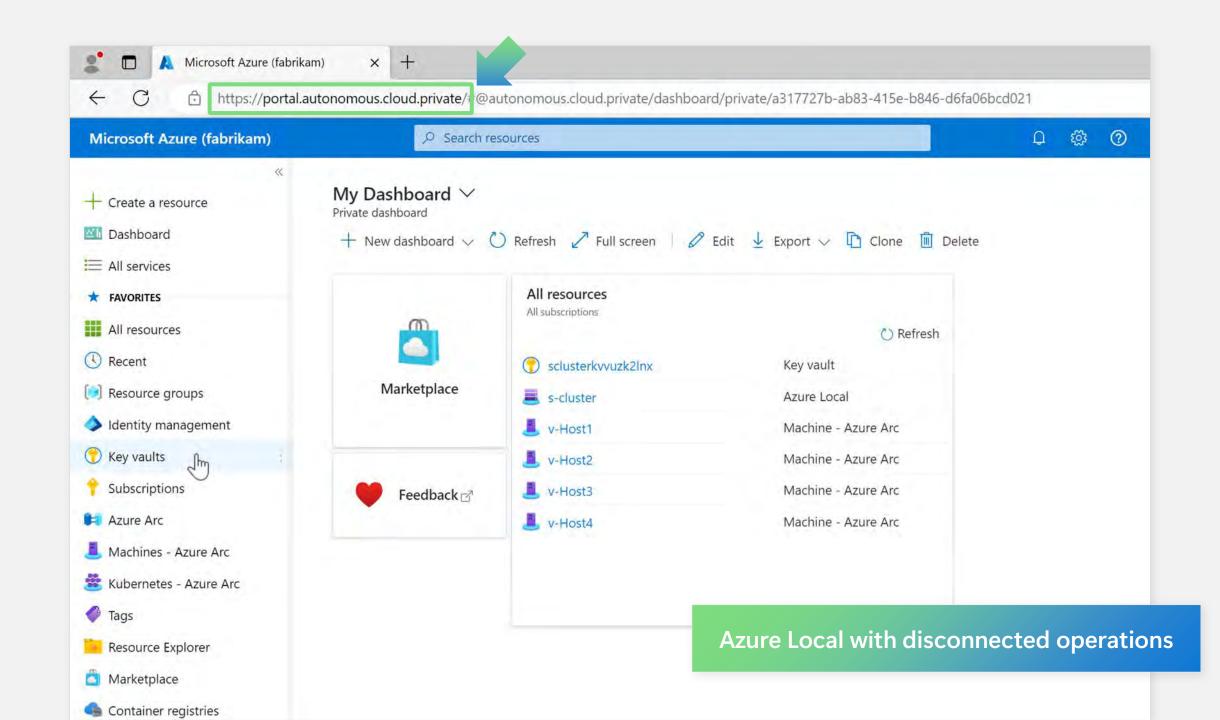
#### Subset of services available:





NEW

1: Available only to customers who prequalify based on industry, use case, and other considerations 2: Partial functionality (policy enforcement at resources creation for GA)





### **Azure Local**

Enabled by Azure Arc

Extend cloud security to your distributed locations

#### Strong default security for apps and infrastructure

Management and security tools

Simplified operational hardening

Sensitive workload protection

Data-at-rest and integrity protection

Secured-core certification

Highly regulated industries

<b>Centralized security management</b> Azure Policy, OS Config			<b>Security posture mgmt.</b> Azure Policy, Monitor, Defender for Cloud				
VM isolation Hardware enforced VM isolation	Privileged access JIT, JEA, PIM, PAM, CG		Network security Datacenter Firewall, Secure DNS				
<b>OS + firmware protection</b> TVM, Guest attestation		Confidential Compute* CVM, Guest & workload attestation					
Encryption + data protection       SMB, BitLocker	System security + zero trust         Hardened defaults, Trusted Boot, Certificates, Cryptography,         Code Signing and Integrity, Device Attestation, Zero trust						
Hardware root-of-trust TPM 2.0,, DRTM, Secure Boot		Silicon assisted set	-				
Security assurance	Certification	鐐	Secure supply chain	品			
Host component governance Provenance, patching and continuous vulnerability management of OS components							

≡ Microsoft Azure	$\mathcal P$ Search resources, services, and docs (G+/)	🚺 🕼 Copilot 🛛 💭 🖗	। 🧟 🖓 miranda@contoso.com contoso retail stores		
ome > Microsoft Defender for Cl	oud				
$\equiv$ Microsoft Defen	der for Cloud   Recommendations …		×		
Search ×	Refresh      Download CSV report      Open query      Governance report     Open query     Sovernance report     O		assic view		
<ul> <li>General</li> </ul>					
Overview	Search by title / resource Risk factors == All × Risk	level == All × Resource type == 6 sele	ected X Group by title:		
🜰 Getting started	∑ Add filter				
Secommendations					
\ominus Attack path analysis	Title	Affected resources	Risk factors ①		
Security alerts	Machines should have a vulnerability assessment solution	49/106 resources	49/106 resources		
🥏 Inventory	Storage accounts should restrict network access using virtual network rules	= 47/53 Storage accounts	Exposure to the Internet		
Cloud Security Explorer	Machines should be configured securely (powered by MDVM)	19/21 resources	Exposure to the Internet Vulner		
🞽 Workbooks	Diagnostic logs in Key Vault should be enabled	(*) 15/29 Key vaults			
🐴 Community	Azure Local machines should meet Secured-core requirements	9/11 Azure Local			
Diagnose and solve problems	Vulnerabilities in security configuration on your Linux machines should be remedia	ate 6/21 resources	Exposure to the Internet		
Cloud Security	Non-internet-facing virtual machines should be protected with network security g	ro 9/14 Virtual machines			
Security posture	Immutable (read-only) root filesystem should be enforced for containers	🧱 5/11 Kubernetes - Azure Arc	🗱 5/11 Kubernetes - Azure Arc		
S Regulatory compliance	Guest Attestation extension should be installed on supported Windows virtual ma	9.5/5 Virtual machines			
<b>Q</b> Workload protections	Services should listen on allowed ports only	🗱 5/11 Kubernetes - Azure Arc			
<ul> <li>Data security</li> </ul>	Kubernetes clusters should disable automounting API credentials				
🏹 Firewall Manager	•• M	icrosoft Defender for	r Cloud with Azure Loc		

### Network threat landscape: by the numbers

## 90%+



of all cyberattacks abused Remote Desktop Protocol (RDP) in 2023





Exposed RDP ports could be protected with stronger network security

Source: Sophos, 2021

## Introducing network security groups (preview)



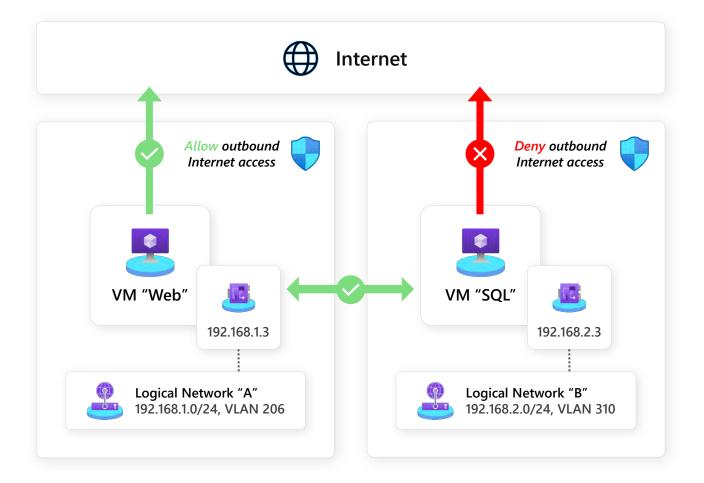
Protect network access with inbound and outbound allow and deny rules

Complete 5-tuple control: source and destination IP, port, and protocol

Assign NSGs to individual VM interfaces or whole logical networks



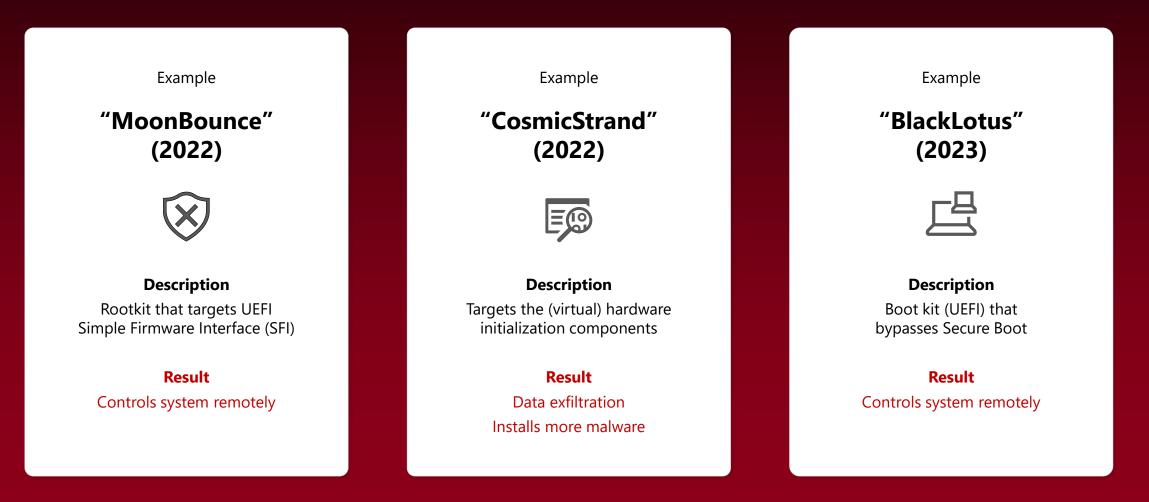
Enforced within the virtual switch at the virtual port level



ome > Contoso-01   Network secu									
Azure Local Network Security Group		fresh							
Overview	∧ Essentials								JSON View
Activity log	Resource group	: Contoso-01		Sec	urity rules	: 1 inbound, 0 ou	itbound		
Access control (IAM)	Location	: East US			ociated with		ork, 1 VM network interface		
Tags	Subscription	: AdaptiveCloudLab		Cus	tom location	: Contoso-01			
Diagnose and solve problems	Subscription ID	: fbaf508b-cb61-4383-9cda-a42k	ofa0c7bc9						
Settings	Tags (edit)	: Add tags							
Inbound security rules	Priority †	Name	Provisioning state	Port	Protocol	Source	Destination	Action	
🚔 Outbound security rules	Inbound secur	ity rules							
VM network interfaces	300	RDP	Succeeded	3389	Any	Any	Any	Allow	
🔒 Logical networks			and a start of the					1.00	
Properties	310	SSH	Succeeded	22	Any	Any	Any	8 Deny	Ē
Locks	<ul> <li>Outbound sec</li> </ul>	urity rules							
Automation	100	ContosoApp	Succeeded	80, 443	TCP	LogicalNetwork	LogicalNetwork	Allow	1
🖧 Tasks	200	AllowLogs	Succeeded	80, 443	ТСР	Any	Internet	Allow	1
Help	4000	DenyAllOutBound	Succeeded	Any	Any	Any	Any	8 Deny	Ū

### Network security groups with Azure Local

### Low-level attacks are increasingly sophisticated Firmware attacks are hard to detect, persistent across reboots



## Introducing Trusted Launch for VMs (preview)





Protect network access with inbound and outbound allow and deny rules



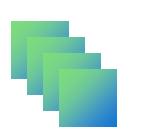
Complete 5-tuple control: source and destination IP, port, and protocol

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Assign NSGs to individual VM interfaces or whole logical networks



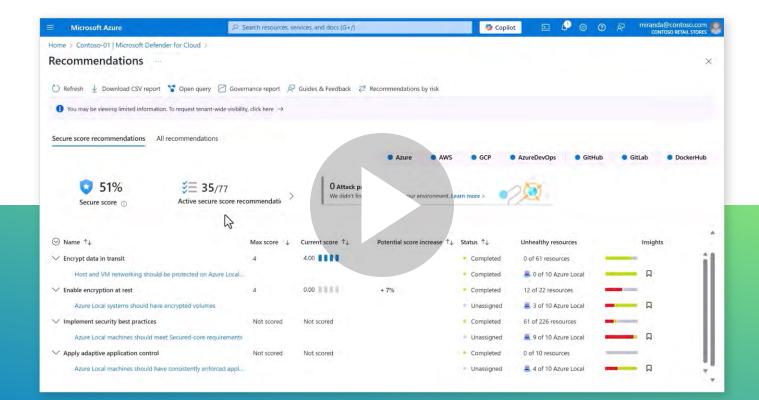
Enforced within the virtual switch at the virtual port level



Microsoft Azure		,© Search resources, services, and d	त्व (G+/)			Copilot	2	<i>.</i> ©		R mirana	da@conto: NTOSO RETAI	O.COM
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Create an Azure Arc	virtual machine	e										×
Project details												
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Custom location * ①	Goottisa-B1 (Bas) US	Home >										
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		Run command (preview)										

# Watch the demo

Extend cloud security to your distributed locations



Watch the video (2 mins 51 secs)

### Introducing rack aware clusters (preview)



Increased high availability (HA) between 2 rooms in the same location

4	

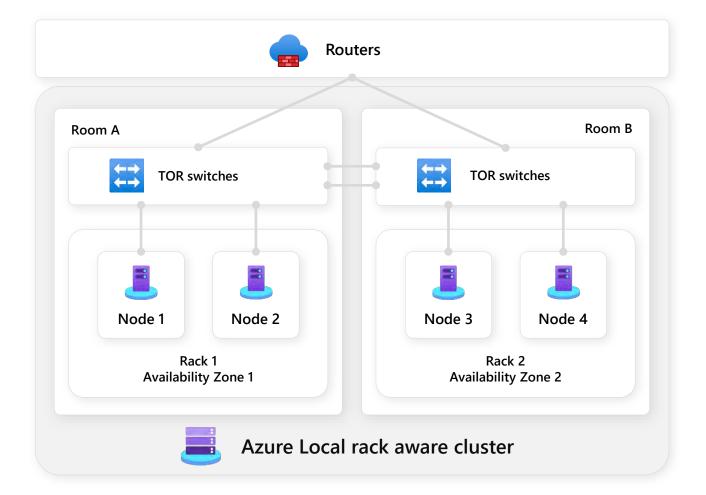
Synchronized S2D storage replication between local availability zones

~

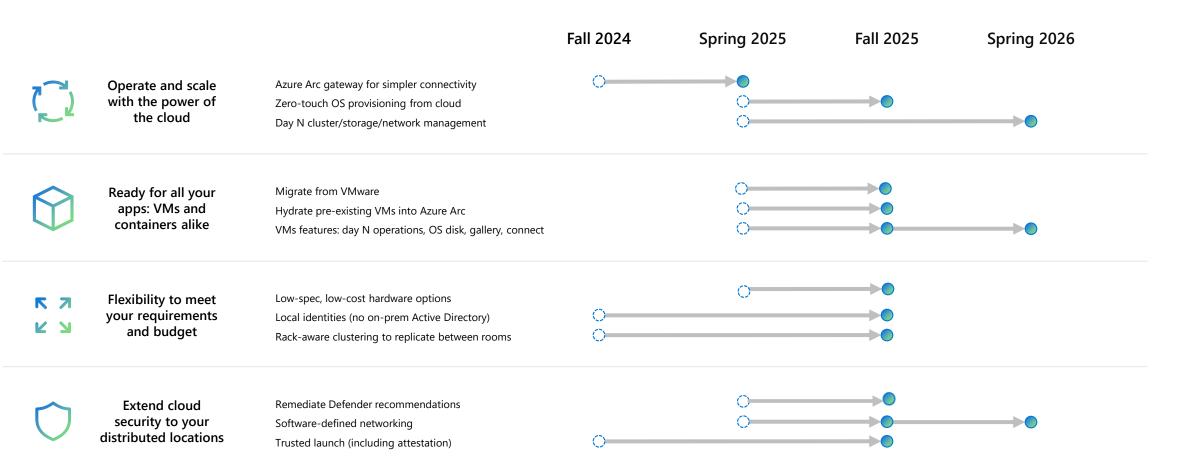
Provision workloads to a specific local availability zone



Automatic workload and volume failover and failback



### Azure Local (partial) product roadmap \*



\* IMPORTANT: Forward-looking roadmap is subject to change. It should not be interpreted as a commitment on the part of Microsoft, and Microsoft cannot guarantee its accuracy.

O Preview

GA

Available Now

## Azure Virtual Desktop for Azure Local

Azure Virtual Desktop is a cloud Virtual Desktop Infrastructure (VDI) solution designed to meet the challenges of distributed workforces

Enable a secure, remote desktop experience from anywhere

Access Windows 11 and Windows 10 from anywhere

Maintain full control over configuration and management

Get the security and reliability of Azure

Optimize cost with multi-session and pay for only what you use

### Azure Virtual Desktop for Azure Local now generally available



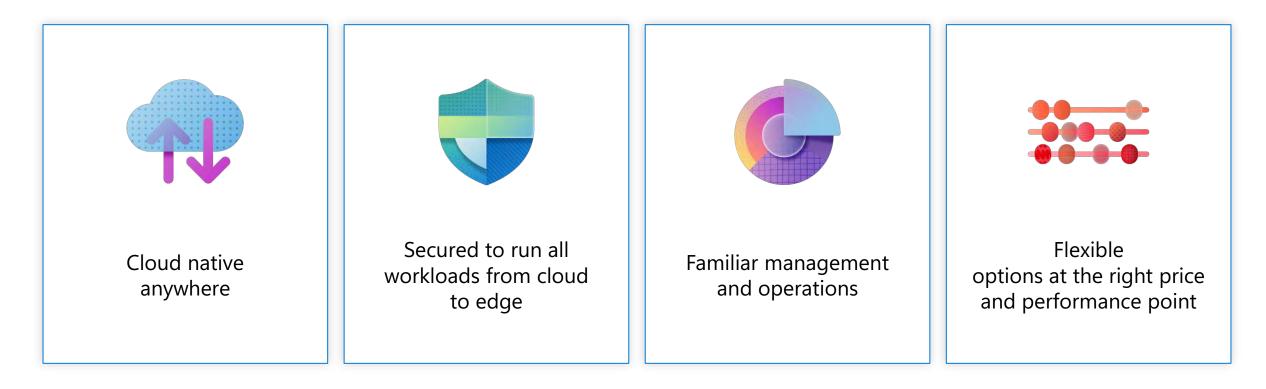
Designed for customers who need secure on-premises virtualized apps and desktops

Combines the benefits of Azure Virtual Desktop and Azure Local

Customers can deploy in their datacenters to extend their on-premises infrastructure to Azure

All while enjoying many of the key benefits of Azure Virtual Desktop on Azure, such as Azure portal, Windows 11 and Windows 10 multi-session Azure Local provides a cloud native hybrid solution based on a modern subscription and an efficient hyper-converged infrastructure

#### Modern infrastructure to deploy cloud native solutions anywhere



# Azure Virtual Desktop for Azure Local extends the benefits of cloud VDI to on-premises



#### Secure anywhere

- Run virtualized desktops and apps securely with Entra ID, conditional access, and MFA
- Simplify VDI deployment
- No need to manage brokers, gateways, or underlying servers and storage



#### Windows 10 and 11 multi-session

- Windows 10 & 11 multi-session or single-session support
- Achieve high utilization & lower operation costs



#### **Prime performance**

- Enjoy optimized Microsoft 365/Teams/Windows App experiences
- Run graphic-intensive workloads with GPU support
- Built for sensitive low-latency workloads



#### **Full control**

- Satisfy data locality requirements
- On-premises storage and data residency



#### Scale cloud and on-premises

- Manage and scale deployments across both Azure and Azure Local through a single management experience
- Use the familiar Azure portal and admin experience



#### **Optimize for cost**

- Use existing eligible Windows licenses
- No need to manage overhead licenses for Remote Desktop Services (RDS)
- Save with Windows 10 & 11 multi-session support

### Azure Virtual Desktop for Azure Local use cases



#### Security and compliance

Secure, high performance cloud platform for financial institutions that meets compliance requirements



#### Data sovereignty

Cloud functionality that can meet the data sovereignty and data gravity requirements for public sector entities



#### Low latency workloads

High performance and low latency cloud capabilities that can meet the compute requirements for the most demanding workloads



## Virtual Desktop Infrastructure (VDI) modernization

Migrate existing VDI workloads to Azure using Azure Local

### **Customer momentum**

## coles

CUSTOMER: Coles Group

INDUSTRY: Retailers

SIZE: 10,000+ employees

COUNTRY: Australia

#### PRODUCTS AND SERVICES:

Azure Azure Machine Learning Azure Stack HCI Azure Kubernetes Service enabled by Azure Arc

Read full story here





#### "We've met our target of a six-times increase in the pace that we can deploy applications to stores, so that speed, and the reliability at that scale, have been amazing."

—Silvio Giorgio, General Manager of Data and Intelligence, Coles Group

#### SITUATION:

Coles Group helps feed millions of Australians. The company has an appetite for innovation and has long invested in AI and computer vision. It wanted to scale edge AI capabilities and use technology to improve efficiency and offer leading customer experiences.

#### SOLUTION:

The retail giant is using Microsoft Azure Stack HCI as the foundation for its intelligent edge backbone, which helps it better manage applications and AI and computer vision use cases across its vast retail footprint.

#### IMPACT:

Since expanding its Azure Stack HCI footprint from 2 to more than 500 stores, Coles can roll out new applications to its stores six times faster using the intelligent edge backbone without disrupting workloads. This gives teams the capacity to drive value and experiential improvements in stores.



EMIRATES GLOBAL ALUMINIUM

**CUSTOMER: Emirates Global Aluminium** 

**INDUSTRY:** Manufacturing

SIZE: 10,000+ employees

COUNTRY: United Arab Emirates

#### PRODUCTS AND SERVICES:

Azure Arc Azure Stack HCI Azure Kubernetes Service enabled by Azure Arc

**Read full story here** 





"Emirates Global Aluminium cuts cost of manufacturing AI by 86 percent with the introduction of Azure Stack HCL"

#### SITUATION:

Many manufacturing technology applications, including AI, must have proximity to company equipment for cybersecurity, latency, response time, and other factors. Having only a public cloud strategy is not enough to enable edge scenarios with low latency needs.

#### SOLUTION:

Bringing together public and hybrid clouds, EGA built a new digital manufacturing platform with a hybrid cloud architecture. It runs Azure Kubernetes Service (AKS) on top of Azure Stack HCI to take advantage of containerization on-premises and uses Azure Arc for a consistent management layer across its public and hybrid cloud environments.

#### IMPACT:

If you compare costs for our current use cases on the public cloud before and on our new Azure hybrid cloud digital manufacturing platform, we're looking at an 86 percent cost reduction. We also went from weeks and months between releases to multiple a day, which allows us to respond much faster and better to changing business requirements

## Hardware form factors

### Multiple form factors from various partners for any environment











## Edge computing scenarios

Super small footprint for edge scenarios-can be ruggedized-industrial PCs class

### Remote Office Branch Office

Tower form factor-for no rack environments

## Infrastructure modernization

Industry rack mounted servers in various height-for datacenter modernization



Visit the <u>Azure Local Catalog</u> to discover the current hardware solutions available to fit your edge needs

### **Azure Local solution categories**

#### Premier Solutions Turnkey Azure Local solution

- Deepest integration and highest level of automation, built through deep engineering collaboration between Microsoft and solution partners
- Continuous testing by Microsoft and our partners, to ensure higher reliability and minimal downtime
- End-to-end deployment workflows that make it easy to deploy one cluster or a thousand clusters

### **Integrated Systems**

#### Single purpose system with pre-installed software

- Optimized hardware selection with regular testing for ongoing reliability
- Delivered with software pre-installed and security set by default
- Validated full-stack updates and native hardware management tools

### Validated Nodes

#### Broadest choice of hardware components

- Choose from a diverse selection of validated hardware from more than 30 partners, or re-use existing validated hardware
- · Engage with preferred SI for deployment and integration, as needed
- On new hardware or check with your OEM or solution provider to ensure you are running a validated solution. In certain cases, you may be able to reuse existing hardware

### Hardware deployment comparison

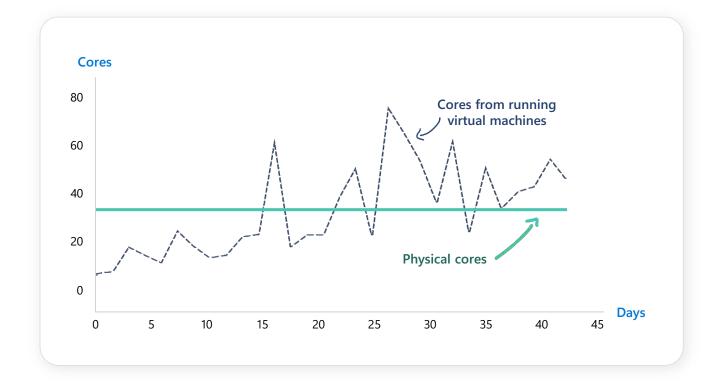
FEATURE	Validated nodes	Integrated systems	<b>Premier solutions</b>
Validated solution with certified hardware configuration	$\checkmark$	✓	$\checkmark$
Solution committed to 5 years of hardware support	$\checkmark$	$\checkmark$	$\checkmark$
Solution testing requirement	Once	2-4 times/year	Continuously
Ease of deployment and updates	Manual	Double-click	Single-click, seamless
HCI software pre-installed or on-site deployment services		$\checkmark$	$\checkmark$
Solution available as multi-node		$\checkmark$	$\checkmark$
Support from Microsoft and hardware solution partner		$\checkmark$	$\checkmark$
Security settings and features enabled by default		$\checkmark$	$\checkmark$
Validated by Microsoft in our own labs			$\checkmark$
One stop for Level 1 and Level 2 support for HCI software			$\checkmark$
Call home support service option available			$\checkmark$
Global availability (solution and services in 100+ countries)			$\checkmark$
White glove deployment services available			$\checkmark$
As-a-service purchasing option available			$\checkmark$
Optimal customer use case	Customers who run multiple operating systems or want to manage their own firmware, driver, and OS updates	Customers seeking some level integration and validation from Azure Stack HCI for multi-node clusters	Customers requiring turnkey, enterprise-wide deployments across their global portfolio with simplified management

## Licensing

### What does Azure Local charge for?

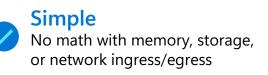


\*Does not include Guest OS licensing \*Include the use of AKS at no extra cost





**Predictable** Doesn't vary with consumption, more VMs doesn't cost more





### Azure Local delivers simplicity and flexibility for licensing

How it works: License guests and apps separately

Host:

Guest:

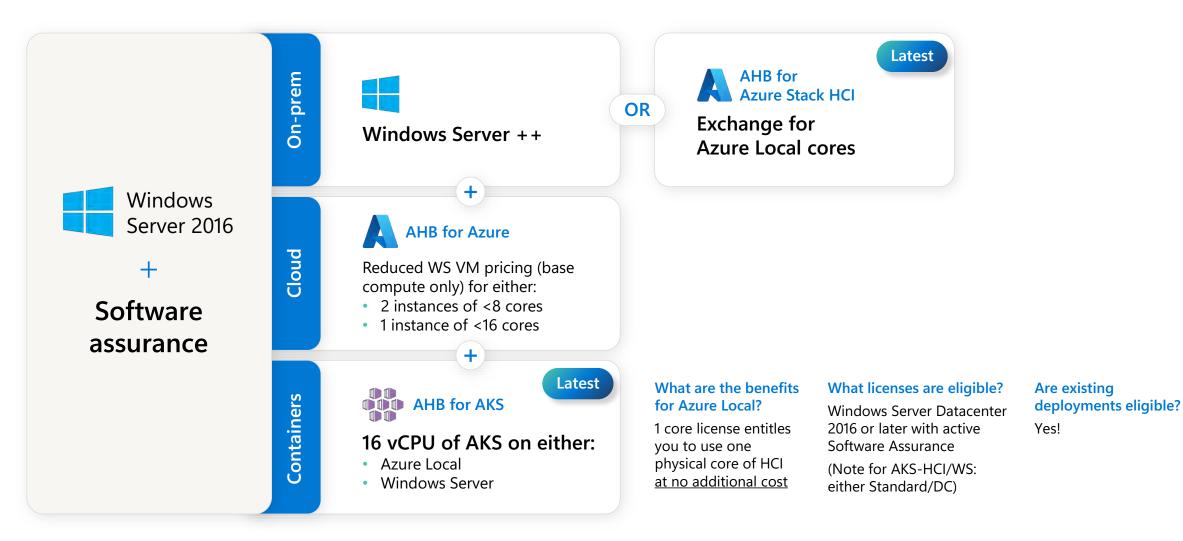
Subscription

Perpetual or subscription

<u></u>			
What you want to run:	What you want to run:	What you want to run:	What you want to run:
Linux applications Open-source software	A few Windows Server roles or applications persistent licensing	Unlimited Windows Server roles or applications persistent licensing	Unlimited Windows Server roles or applications guest subscription licensing
What you buy:	What you buy:	What you buy:	What you buy:
OEM HW	Validated OEM HW	Validated OEM HW	Validated OEM HW
+	+	+	+
Azure Local	Azure Local	Azure Local	Azure Local
	+	+	+
Nothing else from Microsoft See provider if fees apply	Windows Server 2022 Standard(s)	Windows Server 2022 Datacenter	Latest Windows Server subscription guest licensing

## **Expanding Azure Hybrid benefits to the Edge**

#### Each 16-core license covers:



### Keep workloads protected after support ends

Extended Security Updates free in Azure or Azure Local for Windows Server and SQL Server

#### July 9, 2022

SQL Server 2008, 2008 R2 Extended Security Updates end

Get one more year of ESUs free in Azure or Azure Stack HCI

### July 12, 2022

SQL Server 2012 End of Support

Buy Extended Security Updates to get 3 more years on-premises (free in Azure or Azure Local)

#### January 10, 2023

Windows Server 2008 and 2008 R2 Extended Security Updates end

Get one more year of ESUs free in Azure or Azure Local

#### October 10, 2023

Windows Server 2012 and 2012 R2 End of Support

Buy Extended Security Updates to get 3 more years on-premises (free in Azure or Azure Local)

### Assess your options for 2012 workloads

### Move to Azure

#### Move apps and workloads to Windows Server and SQL Server on **Azure Virtual Machines**

- Run securely with free Extended Security Updates for three more years after the deadline for Windows Server 2012 and 2012 R2 and SOL Server 2012
- Save with Azure Hybrid Benefit

#### Modernize when ready

 Modernize to PaaS with Azure services such as App Service, and Azure SQL Managed Instance. Never have to patch or upgrade again

#### OR

### Move to Azure Local

#### Move apps and workloads to Windows Server and SQL Server on Hyper-V VMs on Azure Stack HCI

• Run securely with free Extended Security Updates for three more years after the deadline for Windows Server 2012 and 2012 R2 and SQL Server 2012

#### Modernize when ready

Modernize to PaaS with Azure services such as App Service, and Azure SQL Managed Instance. Never have to patch or upgrade again

#### Upgrade on-premises 3

#### Upgrade to latest version

- Windows Server 2022
- SQL Server 2019

OR

#### Can't meet the deadline? Protect server workloads

**Buy** Extended Security Updates to get 3 more years of security updates for Windows Server 2012 and 2012 R2 and SQL Server 2012

## **Overview of Extended Security Updates (ESU) supported solutions**

Windows Server 2012 and 2012 R2 and SQL Server 2012

	On-premises	SPLA	Azure VMs and Azure Dedicated Host	Azure Local	Azure VMware solution, Azure Nutanix solution
SQL Server	Option to purchase ESU	Not available	Free ESUs	Free ESUs	Free ESUs
Windows Server	Option to purchase ESU	Not available	Free ESUs	Free ESUs	Free ESUs

### Resources

#### • READ

Azure Stack HCI Product Page azure.com/hci

Azure Stack HCI Security Book aka.ms/ashcisecuritybook

Azure Arc-enabled Infrastructure on Intel Whitepaper <u>aka.ms/arcinfraonintelwhitepaper</u>

Azure hybrid solutions sustainability Whitepaper aka.ms/hybridsustainabilitywp

Azure hybrid solutions sustainability infographic aka.ms/hybridsustainabilityinfographic

Secure your hybrid cloud with Intel Whitepaper aka.ms/securehybridcloudwhitepaper

Secure your hybrid cloud with Intel infographic aka.ms/securehybridcloudinfographic

#### WATCH

- Extend your cloud with Azure Stack HCI
- Azure hybrid solutions sustainability aka.ms/hybridsustainabilityvideo
- Secure your Microsoft Azure Arc-enabled infrastructure
- Security: <u>Securing Azure Stack HCI with Azure</u> <u>Defender & Secured-core</u>
- Demo: <u>Retail Edge Transformation with</u> <u>Azure Hybrid</u>

Azure Virtual Desktop for Azure Stack HCI Azure hybrid updates: YouTube

Product tour of Azure Stack HCI using WAC <u>aka.ms/deployhciwithwac</u>

Disaster Recovery with Stretch Clustering aka.ms/stretchclustervideo

Technical roadmap feature videos <u>Kernel Soft Reboot | Every Node Arc-Enabled</u> <u>Intent Driven Networking | GPU Management</u> <u>Multi-cluster Monitoring | Automatic Virtual</u> <u>Machine Activation</u> Note: all Azure Stack HCI resources are still relevant to Azure Local for the 1U/2U server form factor

#### DO

- Visit Tech Docs to see how it all works <u>aka.ms/hci-docs</u>
- Visit the Azure Stack HCI Catalog aka.ms/azurestackhcicatalog

#### Get training:

- <u>Azure Stack HCI foundations Learn</u> <u>| Microsoft Docs</u>
- Operate and maintain Azure Stack HCI
   \_ Learn | Microsoft Docs
- <u>Azure Arc-enabled Infrastructure Technical</u> <u>Event Series – Events | Microsoft Learn</u>



## Thank you!